

Real Estate Contract & Disclosure Training

****Protect Yourself & Your Clients****

Citrus Valley Association of Realtors

Date: August 2nd and 3rd - **Time:** 9am to 4pm

One of the most comprehensive courses in Real Estate Contracts and Disclosures being offered.

- **2 Full Days of In-depth Lecture.**
- **50+ C.A.R. Forms covered, in detail.**
- **220+ page Training & Reference Manual.**

Topics covered:

- Discover common Agent **Mistakes** that can get you sued.
- **In-depth discussion of the New Residential Purchase Agreement** (RPA-CA) covered paragraph by paragraph.
- Review of all Required C.A.R. Forms called for in the new RPA-CA.
- Comprehensive look at **Counter Offers** and the **Correct Offer/Counter Offer** process.
- **Residential Listing Agreement** (RLA) & all Supporting C.A.R. Forms.
- All **Disclosures** required in a Typical Residential Real Estate Transaction.
- How to properly handle Buyer & Seller **Notices to Perform**, as well as the critically important **Contingency Removal Process**.

*******Note: Agents are on their own for LUNCH*******

Course cost: **\$99.00 Board Members** **\$129.00 Non-Board Members**

To Register – complete this form and mail with a check payable to **CVAR** at 504 E. Route 66 Glendora, Ca. 91740, or **FAX** credit card info to **909-305-2833**.
Please direct questions to **Lisa** at **909-305-2827**.

Name: _____ Phone: _____

Check (payable to CVAR). **Credit Card** Visa MC

Card Number _____ Expiration Date: _____

Signature: _____ Amt. Auth.\$ _____ Date: _____

Instructor: Paul Johnson, Real Estate Broker & Educator

Seating is Limited ** Last day to Register is July 29, 2010

No Refund after July 29, 2010