Real Estate Contract & Disclosure Training
**Protect Yourself & Your Clients*

Citrus Valley Association of Realtors
Date: February 16th and 17th - Time: 9am to 4pm

The one of the most comprehensive courses in Real Estate Contracts and Disclosures being offered.

- **2 Full Days of In-depth Lecture.**
- **47+ C.A.R. Forms covered, in detail.**
- **220+ page Training & Reference Manual.**

Topics covered:

- Discover common Agent **Mistakes** that can get you sued.
- In-depth discussion of the **Residential Purchase Agreement** (RPA-CA) - paragraph by paragraph.
- Review of all **Required C.A.R. Forms** called for in the RPA-CA.
- Comprehensive look at **Counter Offers** and the **Correct Offer/Counter Offer** process.
- **Residential Listing Agreement** (RLA) & all Supporting C.A.R. Forms.
- All **Disclosures** required in a Residential Real Estate Transaction.
- How to properly handle Buyer & Seller **Notices to Perform**, as well as the critically important **Contingency** Removal Process.

********Note: Agents are on their own for LUNCH********

Course cost: [] **$99.00 Board Members** [] **$129.00 Non-Board Members**

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To Register – complete this form and submit check to **Lisa Herrera at CVAR**, or **FAX** credit card info to **Lisa Herrera** at **909-305-2833.** Please direct questions to **Lisa** at **909-305-2827**.

Name:_______________________________ Phone:____________________

[] **Check** (payable to CVAR). [] **Credit Card** [] Visa [] MC

Card Number_______________________________ Expiration Date:__________

Signature:____________________ Amt. Auth.$________ Date:______________

Instructor: Paul Johnson, Real Estate Broker & Educator

Seating is Limited ** Last day to Register is February 12, 2010

No Refund after February 12, 2010
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